

Subj: Feed back
Date: 10/21/2007 7:07:09 P.M. Eastern Daylight Time
From: bjamesw@bellsouth.net
To: CHolmes23@aol.com

Hi Charles,

I thought you would be interested in my traffic. The email blast produced nothing. The new listings have been productive. Solid Source brought me a contract that I accepted. Another customer who had looked last year came back now that he has his credit repaired and bought. I used the 3% commission to work a Newsong down payment gift. John Morris with Metro Brokers showed today (had nice things to say about you). Coldwell Banker Condo store showed yesterday, buyers had friends in the development, told the agent to meet them there. John's customer found us on the internet and had him meet them at the sales office. Got a call from a New Homes America agent, her customer had found us via the internet. None of these agents found us, there customers did, amazing. When I use to be an agent I found the properties, then located three more that probably weren't so good. Would show the three near misses ending up at the one I wanted to sell. I have had to show the houses to all these agents an customers. My times have changed. Oh also had one agent inquire about how he could get his gift card, did not show though, I figure his mother didn't feel like going out with him today. HA HA!

Jim

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